



**Scotia**  
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## **Pricing Analyst**

CKF Inc., a leader in Canada's molded pulp, foam, and RPET industry is a company with a strong commitment to safety and Continuous Improvement. CKF Inc. has plants located in British Columbia, Ontario, Nova Scotia and the states of Iowa and Texas, manufacturing numerous types of food packaging and protective packaging.

We are looking for a **Pricing Analyst** to join our team and play a central role in managing and optimizing pricing across our diverse product lines. This position is responsible for maintaining, reviewing, and analyzing customer prices, trade programs, and margins for our Canadian, US and other international markets.

If you love working with data, collaborating across departments, and seeing the direct impact of your work on profitability, this role will put you at the heart of our decision-making.

### **Key Responsibilities:**

#### **Pricing & Analysis**

- Review incoming pricing requests from Sales for accuracy, completeness, and compliance with policy.
- Analyze historical sales, current pricing, budgets, and forecasts to evaluate the impact of proposed changes on customers, markets, and profitability.
- Conduct what-if analysis, break-even studies, ROI calculations, and margin impact assessments.
- Provide well-supported recommendations or highlight risks for the Pricing Committee.

#### **Decision Support & Collaboration**

- Build and present clear, data-driven pricing packages for review by Sales, Finance, Supply Chain, Plant Operations, and Executives.
- Partner with internal teams to review and develop customer pricing contracts and supply agreements.
- Support external financial audits, deductions management, and tax implications of international sales opportunities (in collaboration with external advisors).
- Support small- and large-scale customer pricing audits and contribute to ongoing governance improvements.

#### **Systems & Data Management**

- Use ERP (Ross) and Power BI to work with large, complex data sets.
- Maintain pricing databases and tools (excel tracking files); ensure approved pricing is loaded into ERP and updated accurately.
- Generate pricing documentation for Sales and Customer Care and manage overrides as needed.
- Monitor expiring pricing and coordinate renewals with Sales.

#### **Continuous Improvement**

- Identify opportunities to expedite, streamline and improve pricing processes, systems, and accuracy.

## Qualifications:

### Education & Experience

- Bachelor's degree in Business, Finance, Economics, or related discipline.
- 2–4 years of experience in pricing, financial analysis, or a related role.
- Experience in manufacturing or industrial environments is an asset.

### Skills & Competencies

- **Analytical expertise:** strong ability to interpret and model complex data into actionable insights.
- **Detail orientation:** accuracy and precision working with high volumes of data and time-sensitive tasks.
- **Communication skills:** ability to explain analysis and recommendations clearly to all levels of the organization, including executives.
- **Technical skills:** advanced Excel (pivot tables, formulas, modeling); Power BI experience and exposure to complex ERP system and strategic pricing tools is an asset.
- **Business mindset:** understanding of sales, supply chain, logistics, and/or manufacturing environments is a plus.
- **Problem solver:** critical thinker with curiosity, independence, and decision-making ability.

### Why Join Us

- Be part of a cross-functional team where your analysis directly impacts profitability and growth.
- Gain exposure to senior leadership through the Pricing Committee and strategic projects.
- Join a company that values accountability, collaboration, and continuous improvement.

### Location

- This position can be located at our plant in either Rexdale ON or Hantsport NS.

CKF offers a competitive wage and benefit package (including a pension plan). If you want to work for a dynamic and exciting company and enjoy the challenges of working on a variety of duties in a fast-paced environment, then come be a part of our team.

The successful candidate will be required to provide a clear criminal background check.

Qualified candidates can apply with cover letter and full resume at the following link:

<https://jbtmz.me/s/?e=H50oJv8x>

Deadline for applications is November 7, 2025.

*CKF Inc. is committed to creating a diverse environment and is proud to be an equal opportunity employer.*

*We are committed to inclusive, barrier-free recruitment and selection processes and work environments. If you are contacted for a job opportunity, please advise People & Culture of any accommodations needed to ensure you have access to a fair and equitable process. Any information received relating to accommodation will be addressed confidentially.*

Although we gratefully accept all applications, only those candidates being considered for an interview will be contacted.

**An Equal Opportunity Employer**